

## SECURITY ADVISORY SERVICES

**SECURITY FOCUSED**  
CLIENT REPRESENTATION

**SECURITY PATHFINDING**  
LEAD | PLAN | IMPACT



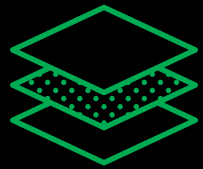
### Security Eco-system & Scope Alignment

- In-depth programming and needs analysis
- Detailed investigation of existing conditions
  - Security technology enterprise
  - Policies, procedures, and user experience
  - Existing vendor\contract analysis

Drawings | Documentation | Means & Methods  
Technology Planning  
Project Planning & Specialized Procurement  
Contractor Oversight & Commissioning

## SUPPLEMENTAL SUPPORT LAYER

- Hyper-responsive \ Highly experienced
- Professional and courteous while focusing upon:



Safety & security of your people, property, and assets | Streamlining Processes  
Precision | Successful Outcomes | Technological Evolution | Maximizing Spend  
Decreasing Costs | Client Empowerment & Self-Reliance | Industry Trends  
Emerging Technology | Elevating the client experience

- Rapidly integrating extension of stakeholder or project team
- Scalable, repeatable, and bespoke project framework(s)

**ACTIVE RFP**  
INTELLIGENT SOURCING

**SPECIALIZED SECURITY**  
PROCUREMENT PROCESS

Purpose-built for the Electronic Security discipline  
Highly granular pre-construction technology budgeting  
Effective & economically optimized scope communication

- Full suite of procurement tools
- Real-time visibility
- Self-leveling pricing matrices
- Pre-qualified contractor partners

- Demised\independant work-flow
- Centralized communications
- Engaged project management
- On-site & remote oversight

**Rigid Controls | Experienced Vendor Negotiations | Change Order Mitigation**

### CLIENT FIRST APPROACH

We are not an installation company, a service provider, or an engineering\design firm.

We are a client-driven partner focused on helping to successfully navigate (and simplify) the total landscape of a very complex industry.

In addition to saving you time, our services are meticulously designed to maximize return on your critical technology investments.

### SEC\TECH STAFFING

- On-demand security expertise
- Embedded security management
- Ad-hoc\supplemental technicians
- Executive recruiting
- Flexible programs & contracts



**SERVICE CONTRACT**  
ANALYSIS

**RH NORTHVIEW**  
RECALIBRATE | REDUCE

Service and maintenance contract offerings can be wildly diverse within the Electronic Security industry. Most of them increase annually without ever being negotiated.

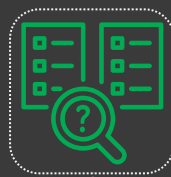
Our **SCA** programs are designed to ensure that you're fully covered, that your tech is being properly maintained, and that you're fully maximizing upon your security budget.



#### NO COST \ NO OBLIGATION\*

Existing\pending contract review, analysis, and granular findings reports - all at no cost. (Our fee structures are based on results)

\*some exclusions may apply, subject to availability



#### VENDOR AGNOSTIC

Self-leverage findings with your current provider, let us help you negotiate your existing contract, or we can even help secure competitive market proposals from verified and superior competitors.



#### INDUSTRY FIRST

This is a new, first-of-its-kind service exclusively offered by RH Northview. SCA programs are offered as rapidly paced & highly focused micro-services that produce results in weeks, not months.

## CHANNEL SUPPORT

Supplemental services portfolio specifically crafted to support select design & integration partners. Focused on cultivating growth, success, and superior competitive performance within the security industry



Accountability  
Clarity & visibility  
Scalability  
Internal technical acumen  
Process optimization  
Return on investment  
Project velocity  
Total Client Experience

Barriers to implementation  
Total cost of ownership  
Project delays  
Non-productive spend  
Change orders  
Project complexity  
Vendor related challenges  
Variability of outcomes

